

"Highly empathic and flexible in dealing with international colleagues...able to quickly grasp and train on the relevant product information...Barbara's interaction and energy enthused the group."

Daphne de Kluis, Head of Financial Restructuring and Recovery, ABN AMRO Bank.



# Barbara Young-Maggs

**Location:** Germany.

**Languages:** English and German. **All the expertise:** Coach, Trainer.

### My best story

"It was in Nigeria that I learned to see not with my head, but with my heart. There I was, surrounded by a hundred happy children hoisting their water purification buckets..."

#### Overview

For 30 years, Barbara has designed and delivered a variety of initiatives, ranging from individual training courses to comprehensive talent and leadership development programs. Her wealth of experience with diverse types of companies, topics and scenarios delivered on all 5 continents enables her to adapt flexibly and customise programs to fulfil organisational and individual goals.

## **Areas of Expertise**

- Leadership development
- Team building
- Performance management, presentation and meeting moderation
- Communication and influencing
- Conflict management
- Sales and negotiations
- Time and self-management
- Intercultural communication
- Train the Trainer

#### Licence to Practice

Barbara brings to her work the valuable insights she gained in her former business career: As a team leader at a global multi-metal company in Germany, as a training officer at a retail company in Australia and as a founding member of an NGO for Nigerian children.

- Bachelor of Arts, University of South Carolina, USA
- Diploma of Education, University of Queensland, Australia
- Solution-oriented coach, TLM Consulting, Bochum Germany

## Satisfied clients, include

Procter & Gamble, Johnson Controls, Lufthansa, Deutsche Bank, ABN Amro Bank, Banco Santander, Altana, Media Saturn, Grünenthal, K+S, Merck, Novartis, Warner Brothers.

#### Three words that describe me

Enthusiastic | Effective | Open